

## Message Text

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11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 060823

R 220402Z SEP 75  
FM AMEMBASSY KABUL  
TO SECSTATE WASHDC 4365  
INFO USDOC WASHDC

UNCLAS KABUL 6211

E.O. 11652: N/A

TAGS: BEXP, AF

SUBJECT: SUBJECT: MAJOR PROJECTS: HERAT/BALKH TEXTILE MILLS;  
KANDAHAR TEXTILE

1. W. S. REAVES OF TURNER CONSTRUCTION COMPANY VISITED EMBASSY ON SEPTEMBER 20. REAVES SAID THAT TURNER HAS RECEIVED LETTERS OF INTENT FROM GOVERNMENT OF AFGHANISTAN (GOA) FOR TWO TEXTILE PROJECTS IN HERAT AND BALKH. TURNER IS TO CONSTRUCT FACTORY BUILDING AND SUPPLY MECHANICAL EQUIPMENT FOR A TEXTILE MILL IN HERAT AND TO SUPPLY MECHANICAL EQUIPMENT FOR EXPANSION OF THE EXISTING MILL IN BALKH. TURNER PLANS SUBCONTRACT WITH BUTLER BUILDING SYSTEMS, A U.S. COMPANY, FOR PREFABRICATED CONSTRUCTION OF HERAT MILL. (USSR WILL SUPPLY TEXTILE MACHINERY FOR BOTH PROJECTS.) TOTAL OF BOTH CONTRACTS, WHICH WILL NOW BE NEGOTIATED BETWEEN GOA AND TURNER, EXPECTED TO BE \$5-6 MILLION.

2. REAVES ALSO COMMENTED THAT, ON BASIS HIS TALKS WITH PRESIDENT OF INDUSTRIES M. HASHEM TOUFIQUI, TURNER IS IN STRONG POSITION IN BIDDING FOR KANDAHAR COTTON TEXTILE MILL AND KANDAHAR CEMENT PLANT. (TURNER DID NOT SUBMIT BID ON KANDAHAR VERTICAL WOOL MILL.) ACCORDING TO REAVES, TURNER SOUGHT AMERICAN SUPPLIERS FOR TEXTILE FINISHING MACHINERY FOR KANDAHAR TEXTILE, BUT, BECAUSE AMERICAN SUPPLIERS WERE COOPERATING ON AMATEX BID, WAS UNABLE TO GET OFFERS FROM AMERICAN FIRMS.

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3. COMMENT: ALTHOUGH LENGTHY PERIOD OF NEGOTIATION

BETWEEN TURNER AND GOA UNDOUBTEDLY REMAINS ON HERAT/BALKH  
TEXTILE MILLS, THIS IS CLOSEST U.S. COMPANY HAS COME TO  
WINNING A BID FOR ANY OF THE MAJOR AFGHAN INDUSTRIAL  
PROJECTS NOW PLANNED. (THESE CONTRACTS ARE RELATIVELY  
SMALL; THE PRIZE IS TO BE HAD AT KANDAHAR.)  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Comment:**  
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**TAGS:** BEXP, AF  
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